

Allianz PreferredSM

Benefits and requirements for financial professionals

Allianz Preferred is a leading sales platform that is available to select financial professionals.

Benefits for participating financial professionals

Exclusive products

Only Allianz Preferred financial professionals have access to Allianz Preferred products.

Compensation

• Performance-based compensation on Allianz Preferred products

- Increasing compensation grid based on total annuity production from Allianz Preferred and non-Preferred products

Other

- Collaborative education/marketing/practice management sessions
- Enhanced service experience

Financial professionals considered for Allianz Preferred¹

1. Must pass a current background check
2. Agree not to accept any compensation for the sale of Allianz Preferred products beyond the compensation paid by Allianz Life Insurance Company of North America (Allianz), including but not limited to:
 - Cash
 - Marketing reimbursement
 - Profit-sharing
 - Rewards/points programs

3. Meet **one** or more of the following factors:

- Masters Club in one of the past five years or twice in the past 10 years, OR
- Registered representative (Series 6 or 7) active with a broker/dealer, OR
- Active investment advisory representative (Series 65 or 66) for the last three consecutive years (or combination of active investment advisory representative and registered representative for the last three consecutive years), OR
- \$60,000 in commissions from any insurance business (i.e., life, annuity, P&C, medical, LTC) verified by carrier 1099s or \$600,000 of fixed index annuity and fixed annuity premium, evidenced by carrier-substantiated production information, OR
- One of the following active professional licenses or designations, verified by producing the active license/designation documentation from the designating body:
 - CFA (Chartered Financial Analyst)
 - CFP (Certified Financial Planner)
 - ChFC (Chartered Financial Consultant)
 - CLU (Chartered Life Underwriter)
 - CPA (Certified Public Accountant)
 - LUTCF/ LUTCF (Life Underwriter Training Council Fellow)

How a financial professional can be considered for Allianz Preferred

Complete and fulfill the requirements of the Allianz Preferred Agent Agreement with an Allianz Preferred FMO. (Not all FMOs have an Allianz Preferred FMO contract.)

A financial professional may maintain their traditional contract with an FMO and also be considered for an Allianz Preferred contract with an Allianz Preferred FMO (dual contracting).

Questions? Please call the FASTeam at 800.950.7372.



For all that's ahead.SM



¹Allianz Preferred products may not be available in all states. Consideration for an Allianz Preferred Agent Agreement is subject to our review of agent history, background, and other factors.

Commissions available are subject to broker/dealer approval.

Products are issued by Allianz Life Insurance Company of North America, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297. www.allianzlife.com

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